

# Template for CAA students earning an AS degree

who are interested in **Business Administration**  
at **Winston-Salem State University**

**Part I: Complete the AS degree within the NCCCS as outlined.**

Any program/major courses that satisfy the Universal General Education Transfer Component will be noted in the column "Required or Preferred by Major" up to the limits of each category.

## Universal General Education Transfer Component (UGETC)

The following <u>two</u> English composition courses are required.							
English Composition (6 SCH)							
Prefix	Course Name	Credit Hours	Pre-requisites	University Course Equivalent	Credit Hours	Required or Preferred by Major	Notes
ENG 111	Expository Writing	3	None	ENG 1301	3		
ENG 112	Argument-Based Research	3	ENG 111	ELEC 1100	3		Counts as GE hours
<b>Total Credit Hours Required</b>		<b>6</b>			<b>6</b>		
Students will select <u>two</u> courses from at least two different disciplines:							
Humanities/Fine Arts (6 SCH)							
Prefix	Course Name	Credit Hours	Pre-requisites	University Course Equivalent	Credit Hours	Required or Preferred by Major	Notes
ART 111	Art Appreciation	3	None	ART 1301	3		
ART 114	Art History Survey I	3	None	ART 2301	3		
ART 115	Art History Survey II	3	None	ART 2302	3		
COM 231	Public Speaking	3	None	SPH 2341	3		
ENG 231	American Literature I	3	None	ENG 2313	3		
ENG 232	American Literature II	3	None	ENG 2314	3		

MUS 110	Music Appreciation	3	None	MUS 1301	3		
MUS 112	Introduction to Jazz	3	None	ELEC 1100	3		Counts as GE AOK
PHI 215	Philosophical Issues	3	ENG 111	PHI 2301	3		
PHI 240	Introduction to Ethics	3	ENG 111	PHI 2302	3		
<b>Total Credit Hours Required</b>		<b>6</b>			<b>6</b>		

**Social /Behavioral Science (6 SCH)** Students will select two courses from at least two different disciplines:

Prefix	Course Name	Credit Hours	Pre-requisites	University Course Equivalent	Credit Hours	Required or Preferred by Major	Notes
ECO 251	Principles of Microeconomics	3	None	ECO 2311	3	x	
ECO 252	Principles of Macroeconomics	3	None	ECO 2312	3		
HIS 111	World Civilizations I	3	None	HIS 1301	3		
HIS 112	World Civilizations II	3	None	HIS 1302	3		
HIS 131	American History I	3	None	HIS 2306	3		
HIS 132	American History II	3	None	HIS 2307	3		
PSY 150	General Psychology	3	None	PSY 2301	3		
POL 120	American Government	3	None	POS 2311	3		
SOC 210	Introduction to Sociology	3	None	SOC 2301	3		
<b>Total Credit Hours Required</b>		<b>6</b>			<b>6</b>		

**Mathematics (8 SCH)** Students will select two courses from the following:

Prefix	Course Name	Credit Hours	Pre-requisites	University Course Equivalent	Credit Hours	Required or Preferred by Major	Notes
MAT 171	Precalculus Algebra	4	None	MAT 1312	3	x	
MAT 172	Precalculus Trigonometry	4	MAT 171	MAT 1312	3		
MATH 263	Brief Calculus	4	MAT 171	MAT 2333	3		
MATH 271	Calculus I	4	MAT 172	MAT 2317	3	x	
<b>Total Credit Hours Required</b>		<b>8</b>			<b>6</b>		

**Students will select 4 SCH from the following courses:**

**Natural Sciences (8 SCH)**

Prefix	Course Name	Credit Hours	Pre-requisites	University Course Equivalent	Credit Hours	Required or Preferred by Major	Notes
AST 151/151	General Astronomy I and lab I		None	PHS 4111	4		
BIO 110	Principles of Biology	4	None	BIO 3101/1101	4		
BIO 111	General Biology I	4	None	BIO 2301/2101	4		
BIO 112	General Biology II	4	BIO 111	BIO 2302/2102	4		
CHM 151	General Chemistry I	4	None	CHE 2311+2111	4		
CHM 152	General Chemistry II	4	CHM 151	CHE 2312+2112	4		
GEL 111	Introduction Geology	4	None	ELEC 1100	4		Counts as GE AOK
PHY 110/110	Conceptual Physics and Lab	4	None	ELEC 1100	4		Counts as GE AOK
PHY 151	College Physics I	4	MAT 171	PHY 2321	4		
PHY 152	College Physics II	4	PHY 151	PHY 2322	4		
PHY 251	General Physics I	4	MAT 271	PHY 3331	4		
PHY 252	General Physics II	4	MAT 272 <i>and</i> PHY 251	PHY 3332	4		

**Total Credit Hours Required** **8** **8**

**Total UGETC Hours** **34** **32**

**Additional General Education Courses (11-12 SHC) : These courses must be classified as UGETC or general education within the CAA.**

Prefix	Course Name	Credit Hours	Pre-requisites	University Course Equivalent	Credit Hours	Category	Notes
MAT 152	Statistical Methods I	4	None	MAT 2326	3		
MAT 272	Calculus I	3		MAT 2317	3		
MAT 273	Calculus II	3		MAT 2318	3		
	Take 4 hours of GE courses	4			4		

**Total Credit Hours Required** **11-12** **13**

<b>Total General Education Hours Required</b>	45	45
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**Other REQUIRED HOURS (14-15 SHC): These courses must be classified as pre-major, elective or general education within the CAA.**

Prefix	Course Name	Credit Hours	Pre-requisites	University Course Equivalent	Credit Hours	Category	Notes
ACA 122	College Transfer Success	1	None	UNI 001	1	GEC	required by CAA
ACC 120	Principles of Financial Accounting	3	3	ACC 2316	3		
ACC 121	Prin of Managerial Accounting	3	3	ACC 2317	3		
BUS 115	Business Law I	3	3	BLA 2325	3		
	Take 5 hours of GE courses	5			5		

<b>Other Required Hours (15-16 SCH)</b>	14-15	15
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<b>Total Semester Credit Hours in Program: 60-61</b>	60
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**Part II: Sample Degree Plan**

Semester 5

Credit

BCO 2311 Business Communication	3
BLA 2325 Business Law	3
ACC 2316 Principles of Financial Accounting	3
MIS 1380 Microcomputer Applications (or CSC 1306 – Computers and Its Use)	3
Elective	3
	15

Semester 6

ACC 2317 Principles of Managerial Accounting	3
MGT 3322 Organizational Behavior (prereq. Junior Status)	3
MGT 3350 Fundamentals of International Business	3

MKT 3331 Principles of Marketing (prereq BCO 2311)	3
MGT 3321 Principles of Management	3
	15
Semester 7	
QBA 3370 Statistics and Quantitative Methods of Business (prereq QBA 2325)	3
FIN 3351 Principles of Financial Management (prereq. ACC 2316, MAT 1312 )	3
MIS 3330 Information Systems Concepts (prereq. MIS 1380 or CSC 1306)	3
One course in Economics at the 3000 or 4000 level	3
One course in Accounting at the 3000 or 4000 level	3
	15
Semester 8	
MGT 4399 Strategic Management (prereq. MGT 3322, MKT 3331, FIN 3351, QBA 3370)	3
QBA 4377 Production and Operations Management (prereq QBA 3370)	3
One course in Management at the 3000 or 4000 level	3
One course in Marketing at the 3000 or 4000 level	3
One course in Finance at the 3000 or 4000 level	3
	15
Upper Division	60
Transfer	60
Total	120